

# Our process

## Discover

Get to know you – your goals, your family, your expectations and your financial picture.

## Confirm

Summarize what we heard from you and align on top priorities.

## Identify

Determine the best strategy to help you achieve your goals and preserve your wealth.

## Present

Review your custom wealth plan with you. Discuss and align on next steps.

## Implement

Put the plan into action and keep you informed along the way.

## Ongoing

Monitor and adjust the plan as your life evolves. Stay accessible to you.

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